

May 29, 2014

ATTENTION: CASINO ADVISORS & LICENSED CHARITABLE ORGANIZATIONS

I am pleased to announce amendments to Casino Terms and Conditions and Operating Guidelines associated with the extension of table game hours.

Since introducing extended table game hours on April 1, the Alberta Gaming and Liquor Commission (AGLC) has received feedback from advisors and charitable organizations. As a result, The AGLC will implement the following changes effective July 2, 2014:

- Advisor fees will be amended to compensate cash cage advisors an additional \$45.00/hour (plus GST) to assist licensed charitable organizations for each hour the table games are open longer than 14 hours/day.
- The food and refreshment allowance for volunteers working at a casino event will be increased as follows: Edmonton, St. Albert and Calgary from \$925 to \$1,175 (GST included); and all other areas from \$425 to \$705 (GST included).
- An added night of accommodation and breakfast for those volunteers travelling to casino events, at least 100 kilometres from their municipality, where the table games open before noon on the first day of the event.

Please be advised that extended table game hours are optional and are implemented at the discretion of individual casino operators; therefore, operational hours may vary at each casino facility.

The AGLC will continue to monitor extended table game hours with a review by early 2015.

These changes associated with extended table game hours are part of the AGLC's continued commitment to ensuring the charitable gaming model continues to serve the best interest of Albertans and protect charitable benefit.

The attached Question and Answer document provides additional information. Should you have further questions, please visit www.aglc.ca or contact the AGLC at 780-447-8600 or toll free at 1-800-272-8866.

Yours truly,



Dave Berry
Director, Compliance

CC. Casino Operators

1. When were table game hours extended?

Effective April 1, 2014, table game hours were extended from a maximum of 14 consecutive hours to a maximum of 17 consecutive hours, commencing no earlier than 10 a.m. and ending no later than 3 a.m.

2. Are extended table game hours mandatory?

Extending table game hours is optional and at the discretion of individual casino operators.

3. Will advisors and volunteers be compensated for the extra time?

Yes, the AGLC has agreed to implement the following changes to policy:

Section 2.8.2(a) Casino Terms and Conditions and Operating Guidelines:

The food and refreshment allowance for volunteers working at a casino event will be increased as follows: Edmonton, St. Albert, and Calgary from \$925 to \$1,175 (GST included); and all other areas from \$425 to \$705 (GST included).

Section 2.8.2(b) Casino Terms and Conditions and Operating Guidelines:

Advisor fees will be amended to compensate cash cage advisors an additional \$45.00/hour plus GST to assist licensed charitable organizations for each hour the table games are open longer than 14 hours/day.

Section 5.23.2 Charitable Gaming Policies Handbook:

Volunteer expenses will be amended to provide for an added night of accommodation and breakfast for those volunteers travelling to casino events, at least 100 kilometres from their municipality, where the table games open before noon on the first day of the event.

4. What is the food allowance rate per volunteer?

A review of food expenses determined that meal costs at all casinos are relatively similar.

The rate of \$23.50 per person was applied to the number of volunteers required for both major and minor casinos.

5. Are count room advisors eligible to receive additional compensation?

Count room advisors are not working additional hours, so no additional compensation is required. The count room is starting later to coincide with table game closing.

6. Why are these policy changes being made?

The changes are being made in response to feedback received on the impact of extended table game hours on licensed charitable organizations and casino advisors.

7. Who will be affected by the changes?

Licensed charitable organizations, advisors, and casino operators are affected by the changes.

8. When will the latest policy changes be effective?

Policy changes are effective July 2, 2014.

9. Why was this date chosen?

July 2, 2014 was chosen to ensure charitable organizations and advisors are provided with sufficient notice, and to allow the AGLC adequate time to make the necessary technical adjustments (CasinoTrack) and policy changes.

10. Are the changes retroactive?

Policy changes are not retroactive.

11. Will policy changes affect advisor contracts?

The AGLC sets the maximum amount advisors may charge a group from gaming revenue. Advisors set their own fees within the maximum.

The AGLC does not advocate Advisor contracts, which obligate charities to utilize the services of a specific advisor for their next casino event where the duration of the contract exceeds one (1) year. Where such contracts have been signed, charities are advised to seek their own advice on the legality and enforceability of these contracts.

Charitable organizations are encouraged to review the policy changes with their advisors.

12. With additional money going to advisors and an increase in volunteer expenses for charities, does this mean reduced revenues for charities?

Charities will benefit from the policy change that allows gaming revenue to cover additional advisor fees and food expenses. Prior to the policy change, charities exceeding the maximum allowable rates were required to use non-gaming revenue to cover overages in casino event expenses.

13. What if an advisor only works an additional half-hour as opposed to a full hour?

Compensation is tied to each extra full hour that the casino operators decide to keep the tables open more than 14 hours.

14. Does extending table game hours equate to increased revenue for charitable organizations?

It is not clear at this point whether additional table game hours will generate additional revenue. Extending casino table games hours supports consumer demand and provides consistency with other gaming products offered at casino facilities. Possible increased revenues for charities may result.

15. With these policy changes, does this mean a review on extended table game hours will continue as promised?

The AGLC will continue to monitor the results of extended table game hours and will conduct a review by early 2015.

16. Where should further questions be directed?

Licensed charitable organizations, advisors, and casino operators are encouraged to visit the AGLC website at www.aglc.ca or contact their local AGLC offices with any further questions.

